# **Georgia Tech Alumni Association FINANCIAL STATEMENTS** June 30, 2025 and 2024

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### **REPORT**



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#### INDEPENDENT AUDITOR'S REPORT

To the Audit Committee of Georgia Tech Alumni Association

#### **Opinion**

We have audited the accompanying financial statements of Georgia Tech Alumni Association (the Association) (a nonprofit organization), which comprise the statements of financial position as of June 30, 2025 and 2024, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements (collectively, the financial statements).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Georgia Tech Alumni Association as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Association's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

CARR, RIGGS & INGRAM, L.L.C.

Carr, Riggs & Ungram, L.L.C.

Atlanta, Georgia August 22, 2025



## **FINANCIAL STATEMENTS**

# **Georgia Tech Alumni Association Statements of Financial Position**

| June 30,  |    | 2025      |    | 2024      |
|---|----|-----------|----|-----------|
| Assets  |    |           |    |           |
| Current assets  |    |           |    |           |
| Cash and cash equivalents                                       | \$ | 1,638,674 | \$ | 768,723   |
| Accounts receivable, net  | •  | 222,188   | ·  | 196,307   |
| Prepaid expenses  |    | 245,926   |    | 223,626   |
| Inventory   |    | 15,000    |    | 20,114    |
|   |    | •         |    | · · ·     |
| Total current assets  |    | 2,121,788 |    | 1,208,770 |
| Non-current assets  |    |           |    |           |
| Investments in marketable securities                            |    | 1,880,353 |    | 1,764,260 |
| Property and equipment, net                                     |    | 442,054   |    | 340,888   |
| Antique Ramblin' Wreck  |    | 12,500    |    | 12,500    |
| Total non-current assets  |    | 2,334,907 |    | 2,117,648 |
| Total non-earrent assets  |    | 2,334,307 |    | 2,117,040 |
| Total assets  | \$ | 4,456,695 | \$ | 3,326,418 |
| Liabilities and Net Assets Current liabilities Accounts payable | \$ | 110,089   | \$ | 81,193    |
| Amounts due to affiliated organizations                         | •  | 31,403    | т. | 410,522   |
| Accrued expenses  |    | 562,949   |    | 435,807   |
| Other liabilities   |    | 36,178    |    | 55,183    |
| Performance obligation liabilities                              |    | 1,499,818 |    | 111,032   |
| Current portion of long-term debt                               |    | 17,709    |    | 14,867    |
| Total current liabilities                                       |    | 2,258,146 |    | 1,108,604 |
| Long-term liabilities   |    |           |    |           |
| Long-term debt, less current portion                            |    | 6,697     |    | 25,834    |
| Total long-term liabilities                                     |    | 6,697     |    | 25,834    |
| Total liabilities   |    | 2,264,843 |    | 1,134,438 |
| Net assets  |    |           |    |           |
| Without donor restrictions                                      |    | 687,516   |    | 778,482   |
| With donor restrictions   |    | 1,504,336 |    | 1,413,498 |
| Total net assets  |    | 2,191,852 |    | 2,191,980 |
| Total liabilities and net assets                                | \$ | 4,456,695 | \$ | 3,326,418 |

# **Georgia Tech Alumni Association Statements of Activities**

| For the year ended June 30, 2025        | hout Donor<br>Restrictions | With Donor<br>Restrictions | Total           |
|---|----------------------------|----------------------------|-----------------|
|   |                            |                            |                 |
| Revenue and Other Support               |                            |                            |                 |
| Georgia Tech Foundation support         | \$<br>5,774,000            | \$<br>-                    | \$<br>5,774,000 |
| Georgia Institute of Technology support | 613,658                    | -                          | 613,658         |
| Contributions                           | 718,150                    | -                          | 718,150         |
| Royalties                               | 240,128                    | -                          | 240,128         |
| Advertising and sponsorships            | 250,818                    | -                          | 250,818         |
| Events                                  | 327,456                    | -                          | 327,456         |
| Tours                                   | 198,362                    | -                          | 198,362         |
| Merchandise sales                       | 3,384                      | -                          | 3,384           |
| Investment income (loss), net           | 51,357                     | 142,177                    | 193,534         |
| Other income                            | 43,061                     | -                          | 43,061          |
| Net assets released from restrictions   | 51,339                     | (51,339)                   | -               |
| Total revenue and other support         | 8,271,713                  | 90,838                     | 8,362,551       |
| Expenses                                |                            |                            |                 |
| Program services                        |                            |                            |                 |
| Publications                            | 923,514                    | -                          | 923,514         |
| Strategic communications                | 318,629                    | -                          | 318,629         |
| Events                                  | 1,754,770                  | -                          | 1,754,770       |
| Alumni engagement                       | 1,517,978                  | -                          | 1,517,978       |
| Career and professional development     | 658,058                    | _                          | 658,058         |
| Roll Call                               | 2,048,458                  | _                          | 2,048,458       |
| Campus engagement                       | 715,338                    | -                          | 715,338         |
| Total program services                  | 7,936,745                  | -                          | 7,936,745       |
| Supporting services                     |                            |                            |                 |
| General and administrative              | 425,934                    | -                          | 425,934         |
| Total supporting services               | 425,934                    | -                          | 425,934         |
| Total expenses                          | 8,362,679                  |                            | 8,362,679       |
| Change in net assets                    | (90,966)                   | 90,838                     | (128)           |
| Net assets at beginning of year         | 778,482                    | 1,413,498                  | 2,191,980       |
| Net assets at end of year               | \$<br>687,516              | \$<br>1,504,336            | \$<br>2,191,852 |

# **Georgia Tech Alumni Association Statements of Activities (Continued)**

| For the year anded June 20, 2024        | hout Donor<br>Restrictions            |    | With Donor<br>Restrictions | Total        |
|---|---------------------------------------|----|----------------------------|--------------|
| For the year ended June 30, 2024        | Restrictions                          |    | Restrictions               | TOtal        |
| Revenue and Other Support               |                                       |    |                            |              |
| Georgia Tech Foundation support         | \$<br>5,773,900                       | \$ | _                          | \$ 5,773,900 |
| Georgia Institute of Technology support | 611,158                               | •  | -                          | 611,158      |
| Contributions                           | 542,808                               |    | -                          | 542,808      |
| Royalties                               | 262,508                               |    | -                          | 262,508      |
| Advertising and sponsorships            | 102,351                               |    | -                          | 102,351      |
| Events                                  | 166,954                               |    | -                          | 166,954      |
| Tours                                   | 245,085                               |    | -                          | 245,085      |
| Contributions of non-financial assets   | 64,500                                |    | -                          | 64,500       |
| Merchandise sales                       | 4,680                                 |    | -                          | 4,680        |
| Investment income (loss), net           | 47,997                                |    | 102,089                    | 150,086      |
| Other income                            | 23,535                                |    | ,<br>-                     | 23,535       |
| Net assets released from restrictions   | 48,541                                |    | (48,541)                   | -            |
|   | · · · · · · · · · · · · · · · · · · · |    | , , ,                      |              |
| Total revenue and other support         | 7,894,017                             |    | 53,548                     | 7,947,565    |
| Expenses                                |                                       |    |                            |              |
| Program services                        |                                       |    |                            |              |
| Publications                            | 985,953                               |    | -                          | 985,953      |
| Strategic communications                | 458,638                               |    | -                          | 458,638      |
| Events                                  | 1,746,807                             |    | -                          | 1,746,807    |
| Alumni engagement                       | 1,551,892                             |    | -                          | 1,551,892    |
| Career and professional development     | 584,793                               |    | -                          | 584,793      |
| Roll Call                               | 1,851,832                             |    | -                          | 1,851,832    |
| Campus engagement                       | 724,399                               |    | -                          | 724,399      |
| Total program services                  | 7,904,314                             |    | -                          | 7,904,314    |
| Supporting services                     |                                       |    |                            |              |
| General and administrative              | 275,653                               |    | _                          | 275,653      |
| General and daministrative              | 273,033                               |    |                            | 273,033      |
| Total supporting services               | 275,653                               |    | -                          | 275,653      |
| Total expenses                          | 8,179,967                             |    | -                          | 8,179,967    |
| Change in net assets                    | (285,950)                             |    | 53,548                     | (232,402)    |
| Net assets at beginning of year         | 1,064,432                             |    | 1,359,950                  | 2,424,382    |
| Net assets at end of year               | \$<br>778,482                         | \$ | 1,413,498                  | \$ 2,191,980 |

# **Georgia Tech Alumni Association Statements of Functional Expenses**

#### For the year ended June 30, 2025

|                                   |     |           |                             |    |         | Program              | Services                           |         |           |    |                     |    |                      |    | porting<br>ervices      |    |           |
|-----------------------------------|-----|-----------|-----------------------------|----|---------|----------------------|------------------------------------|---------|-----------|----|---------------------|----|----------------------|----|-------------------------|----|-----------|
|                                   | Puk | lications | Strategic<br>Communications |    | Events  | Alumni<br>Engagement | Career a<br>Profession<br>Developm | nal     | Roll Call | En | Campus<br>Igagement |    | Programs<br>Subtotal |    | neral and<br>nistrative |    | Total     |
| Salaries and wages                | \$  | 347,108   | \$ 176,339                  | \$ | 459,983 | \$ 853,267           | \$ 466                             | ,915 \$ | 1,283,115 | \$ | 457,822             | \$ | 4,044,549            | \$ | 249,715                 | \$ | 4,294,264 |
| Payroll taxes                     | ٧   | 23,573    | 11,976                      | Ψ  | 31,239  | 57,948               |                                    | ,710    | 87,140    | Y  | 31,092              | Ψ  | 274,678              | Y  | 16,959                  | •  | 291,637   |
| Other employee benefits           |     | 56,102    | 28,501                      |    | 74,346  | 137,911              |                                    | ,051    | 207,386   |    | 73,996              |    | 681,293              |    | 40,361                  |    | 721,654   |
| Contractors                       |     | -         | 9,219                       |    | 63,569  | 33,304               |                                    | ,250    | -         |    | 1,338               |    | 112,680              |    | 9,610                   |    | 122,290   |
| Professional services             |     | _         | -                           |    | -       | -                    |                                    | -       | _         |    | -                   |    | -                    |    | 23,550                  |    | 23,550    |
| Postage and shipping              |     | 88,148    | 433                         |    | 2,961   | 7,367                |                                    | 216     | 165,812   |    | 501                 |    | 265,438              |    | 433                     |    | 265,871   |
| Printing and publications         |     | 334,253   | 17,291                      |    | 25,144  | 16,723               | 2                                  | ,087    | 145,946   |    | 6,369               |    | 547,813              |    | 3,525                   |    | 551,338   |
| Travel and entertainment          |     | 13,796    | 13,802                      |    | 92,895  | 90,874               |                                    | ,752    | 28,224    |    | 22,247              |    | 269,590              |    | 13,796                  |    | 283,386   |
| Food and beverage                 |     | 2,355     | 2,793                       |    | 624,793 | 77,673               |                                    | ,980    | 5,795     |    | 31,683              |    | 750,072              |    | 2,268                   |    | 752,340   |
| Information technology            |     | 21,586    | 21,587                      |    | 32,379  | 43,172               |                                    | ,793    | 43,172    |    | 21,586              |    | 194,275              |    | 21,586                  |    | 215,861   |
| Office supplies and other         |     | 21,077    | 21,080                      |    | 31,510  | 42,649               | 10                                 | ,556    | 41,630    |    | 23,750              |    | 192,252              |    | 20,815                  |    | 213,067   |
| Advertising and promotion         |     | 2,361     | 2,453                       |    | 91,612  | 61,813               | 8                                  | ,170    | 13,927    |    | 25,764              |    | 206,100              |    | 2,361                   |    | 208,461   |
| Consulting                        |     | -         | -                           |    | -       | -                    |                                    | -       | -         |    | -                   |    | -                    |    | 7,800                   |    | 7,800     |
| Scholarships and donations        |     | 50        | 50                          |    | 75      | 53,439               |                                    | 25      | 100       |    | 5,050               |    | 58,789               |    | 50                      |    | 58,839    |
| Rentals, repairs, and maintenance |     | 1,389     | 1,389                       |    | 206,691 | 18,407               |                                    | 695     | 2,779     |    | 2,424               |    | 233,774              |    | 1,389                   |    | 235,163   |
| Automobile                        |     | 2,628     | 2,628                       |    | 3,942   | 5,255                | 1                                  | ,314    | 5,256     |    | 2,628               |    | 23,651               |    | 2,629                   |    | 26,280    |
| Cost of sales                     |     | 511       | 511                         |    | 767     | 1,023                |                                    | 256     | 1,023     |    | 511                 |    | 4,602                |    | 511                     |    | 5,113     |
| Interest                          |     | 295       | 295                         |    | 442     | 590                  |                                    | 147     | 590       |    | 295                 |    | 2,654                |    | 295                     |    | 2,949     |
| Depreciation and amortization     |     | 8,282     | 8,282                       |    | 12,422  | 16,563               | 4                                  | ,141    | 16,563    |    | 8,282               |    | 74,535               |    | 8,281                   |    | 82,816    |

# Georgia Tech Alumni Association Statements of Functional Expenses (Continued)

|                                   |              |                |              | Program      | Services                |              |            |              | Supporting<br>Services |              |
|-----------------------------------|--------------|----------------|--------------|--------------|-------------------------|--------------|------------|--------------|------------------------|--------------|
|                                   | Dublications | Strategic      | Cuanta       | Alumni       | Career and Professional | Dall Call    | Campus     | Programs     | General and            | Takal        |
|                                   | Publications | Communications | Events       | Engagement   | Development             | Roll Call    | Engagement | Subtotal     | Administrative         | Total        |
| Salaries and wages                | \$ 391,468   | 3 \$ 299,706   | \$ 432,821   | \$ 887,188   | \$ 428,032              | \$ 1,160,749 | \$ 469,363 | \$ 4,069,327 | \$ 138,082             | \$ 4,207,409 |
| Payroll taxes                     | 26,967       |                | 29,815       | 61,115       | 29,485                  | 79,959       | 32,333     | 280,320      | 9,512                  | 289,832      |
| Other employee benefits           | 63,693       | 48,762         | 70,419       | 144,762      | 81,946                  | 188,851      | 76,364     | 674,795      | 23,518                 | 698,313      |
| Contractors                       |              | 9,239          | 108,915      | 38,307       | 2,100                   | -            | 5,379      | 163,940      | 5,594                  | 169,534      |
| Professional services             |              |                | -            | -            | -                       | -            | -          | -            | 25,629                 | 25,629       |
| Postage and shipping              | 83,195       | 631            | 2,774        | 7,964        | 236                     | 110,651      | 622        | 206,073      | 469                    | 206,542      |
| Printing and publications         | 355,230      | 13,851         | 43,851       | 25,169       | 4,159                   | 170,457      | 22,968     | 635,685      | 8,005                  | 643,690      |
| Travel and entertainment          | 11,269       | 11,394         | 106,676      | 98,828       | 7,754                   | 22,602       | 17,500     | 276,023      | 11,269                 | 287,292      |
| Food and beverage                 | 1,313        | 2,034          | 560,440      | 73,602       | 4,067                   | 3,871        | 32,143     | 677,470      | 1,313                  | 678,783      |
| Information technology            | 20,169       | 20,169         | 30,253       | 40,338       | 10,084                  | 40,337       | 20,169     | 181,519      | 20,169                 | 201,688      |
| Office supplies and other         | 20,392       | 19,907         | 30,191       | 60,812       | 10,067                  | 46,528       | 24,396     | 212,293      | 19,835                 | 232,128      |
| Advertising and promotion         | 827          | 867            | 70,192       | 38,154       | 1,148                   | 4,963        | 11,625     | 127,776      | 827                    | 128,603      |
| Consulting                        |              | -              | 4,687        | 500          | -                       | -            | -          | 5,187        | -                      | 5,187        |
| Scholarships and donations        | 50           | 50             | 75           | 51,900       | 25                      | 100          | 50         | 52,250       | 50                     | 52,300       |
| Rentals, repairs, and maintenance | 2,239        | 2,239          | 241,983      | 4,966        | 1,119                   | 4,477        | 2,344      | 259,367      | 2,238                  | 261,605      |
| Automobile                        | 2,126        | 2,126          | 3,189        | 4,252        | 1,063                   | 4,252        | 2,126      | 19,134       | 2,126                  | 21,260       |
| Cost of sales                     | 184          | 184            | 277          | 369          | 92                      | 369          | 184        | 1,659        | 184                    | 1,843        |
| Interest                          | 424          | 424            | 636          | 848          | 212                     | 848          | 424        | 3,816        | 424                    | 4,240        |
| Depreciation and amortization     | 6,409        | 6,409          | 9,613        | 12,818       | 3,204                   | 12,818       | 6,409      | 57,680       | 6,409                  | 64,089       |
| Total expenses                    | \$ 985,953   | 3 \$ 458,638   | \$ 1,746,807 | \$ 1,551,892 | \$ 584,793              | \$ 1,851,832 | \$ 724,399 | \$ 7,904,314 | \$ 275,653             | \$ 8,179,967 |

# **Georgia Tech Alumni Association Statements of Cash Flows**

| For the years ended June 30,                        |    | 2025      |    | 2024       |
|---|----|-----------|----|------------|
| Operating Activities                                |    |           |    |            |
| Change in net assets                                | \$ | (128)     | \$ | (232,402)  |
| Adjustments to reconcile change in net assets to    | •  | (===)     | Τ. | (===, :==, |
| net cash provided by (used in) operating activities |    |           |    |            |
| Depreciation and amortization                       |    | 82,816    |    | 64,089     |
| Unrealized and realized (gain) loss on investments  |    | (186,515) |    | (135,403)  |
| Contributions of property and equipment             |    | -         |    | (64,500)   |
| Changes in operating assets and liabilities         |    |           |    |            |
| Accounts receivable, net                            |    | (25,881)  |    | 127,875    |
| Prepaid expenses                                    |    | (22,300)  |    | (156,657)  |
| Inventory   |    | 5,114     |    | (17,247)   |
| Accounts payable                                    |    | 28,896    |    | (192,936)  |
| Amounts due to affiliated organizations             |    | (379,119) |    | 71,672     |
| Accrued expenses                                    |    | 127,142   |    | 32,551     |
| Other liabilities                                   |    | (19,005)  |    | 30,086     |
| Performance obligation liabilities                  |    | 1,388,786 |    | (12,964)   |
| Net cash provided by (used in) operating activities |    | 999,806   |    | (485,836)  |
| Investing Activities                                |    | (         |    | (          |
| Purchase of property and equipment                  |    | (183,982) |    | (113,230)  |
| Proceeds from sale of investments                   |    | 86,795    |    | 132,201    |
| Purchases of investments                            |    | (16,373)  |    | (19,992)   |
| Net cash provided by (used in) investing activities |    | (113,560) |    | (1,021)    |
| Financing Activities                                |    |           |    |            |
| Payments on note payable                            |    | (16,295)  |    | (15,001)   |
| Net cash provided by (used in) financing activities |    | (16,295)  |    | (15,001)   |
| Net change in cash and cash equivalents             |    | 869,951   |    | (501,858)  |
| Cash and cash equivalents, at beginning of year     |    | 768,723   |    | 1,270,581  |
| Cash and cash equivalents, at end of year           | \$ | 1,638,674 | \$ | 768,723    |
| Schedule of Certain Cash Flow Information           |    |           |    |            |
| Cash paid for interest                              | \$ | 2,949     | \$ | 4,240      |

## Georgia Tech Alumni Association Notes to Financial Statements

#### **Note 1: DESCRIPTION OF THE ORGANIZATION**

Georgia Tech Alumni Association (the Association) is a nonprofit organization formed in 1908 to assist the Georgia Institute of Technology (the Institute) with alumni engagement and to promote a lifelong connection with the Institute. The Association is dedicated to the interests and welfare of the Georgia Institute of Technology. Among its many programs and activities, and in accordance with an operating agreement with the Institute, the Association develops meaningful relationships with alumni and other friends of the Institute that lead to philanthropic support.

Under the agreement, the Association acts as a fundraising arm of the Institute through the Georgia Tech Foundation (the Foundation) by the solicitation of contributions from both alumni and friends. The Institute provides funding as well as building facilities and related improvements in which the Association operates. The Association also receives operating funding from the Foundation. In addition, the Association generates income through royalties, advertising, sponsorships, events, tours, merchandise sales and direct contributions.

The Association's program services consist of the following:

*Publications* – Communications produces alumni publications that include the alumni magazine with a total annual circulation of 370,500 and an electronic newsletter with circulation of 3,400,000.

Strategic communications – Conducts promotional efforts to engage alumni and invite them to participate in the Association's programs. Also manages the alumni Association's website and all social media.

*Events* – Plans and stages alumni events to bring alumni together in social and learning environments. Manages the Association events calendar.

Alumni engagement – Manages alumni constituency groups. The Association's 80 networks provide opportunities for alumni to socialize, connect with students, raise funds, network and impact their community. The alumni tours offer educational trips for alumni to travel, learn about the world, and build community with each other.

Career and professional development – Provides alumni with networking and career development programs in webinar and in-person formats. Enables access to job opportunities and other resources to assist alumni in building skills and growing careers.

Roll Call – The Association serves as a fundraising arm of the Institute. This department manages the annual fund and performs all solicitations that raise funds from approximately 25,000 alumni and friends. The fundraising program promotes education at the Institute by providing unrestricted funds for student scholarships, financial aid, recruitment, and retention of top faculty and support of academic programs.

Campus engagement — Responsible for activities facilitating and promoting interaction among students, alumni, parents and friends of the Institute through three student-led groups. The team also works with approximately 50 organizations on campus to provide connections with alumni.

#### **Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through the Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

#### **Use of Estimates**

The preparation of U.S. GAAP financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Estimates that are particularly susceptible to significant change in the near term are related to the allowance for credit losses, depreciation of property and equipment, fair value of investments in marketable securities, contributions of non-financial assets and allocations used in the statement of functional expenses.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash and all highly liquid investments with an original maturity of 90 days or less.

#### **Accounts Receivable**

Accounts receivable represent amounts owed to the Association which are expected to be collected within twelve months and are presented in the statements of financial position net of the allowance for credit losses.

#### Allowance for Credit Losses

Management evaluates its receivables on an ongoing basis by analyzing customer relationships and previous payment histories. The allowance for credit losses is management's best estimate of the amount of expected credit losses in the existing accounts based on current market conditions. Historically, losses on uncollectible accounts have been within management's expectations. The allowance for credit losses is reviewed on a periodic basis to ensure there is sufficient reserve to cover any potential credit losses. When receivables are considered uncollectible, they are charged against the allowance for credit losses. Collections on accounts previously written off are included in the change in net assets as received.

The allowance for credit losses was \$3,000 for both of the years ended June 30, 2025 and 2024.

#### Inventory

Inventories are stated at the lower of cost or net realizable value. Cost is determined by the first-in, first-out method. When evidence exists that the net realizable value of inventory is lower than its cost, the difference is recognized as a loss in the statements of activities in the period in which it occurs. Inventory consists of mini Ramblin' Wreck model cars.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Investments**

The Association reports investments in equity securities with readily determinable fair values and all investments in debt securities at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities. Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met (either a stipulated time period ends, or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

#### **Property and Equipment**

All acquisitions of property and equipment in excess of \$1,000 and all expenditures for maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Repairs and maintenance are expensed as incurred. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

#### **Net Assets**

The Association reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Association, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature, such as those that are restricted by a donor that the resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

#### Revenue Recognition

Revenue from royalties, advertising and sponsorship revenue, events, tours and merchandise sales are recognized as revenue when performance obligations under the terms of the contracts with customers are satisfied. Revenue received in advance is deferred and recognized over the periods to which the dates and fees relate. These amounts are included in performance obligation liabilities within the statements of financial position.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Revenue Recognition (continued)

Contributions are recognized when cash, other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly removed the conditions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as net assets without donor restrictions.

#### **Donated Assets**

Donated investments and other noncash donations are recorded as contributions at their fair values at the date of donation.

#### **Donated Services**

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Association. Volunteers provided services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met.

#### Functional Allocation of Expenses

Directly identifiable expenses are charged to programs and supporting services. Expenses related to salaries and wages, payroll taxes, and other employee benefits are allocated based on actual percentages of time spent in each functional area. General and administrative expenses are allocated based on variety of factors, including the Association's strategic priorities for each year and time and effort in each functional area.

#### **Advertising**

The Association uses advertising to promote its programs among the audiences it serves. The production costs of advertising are expensed as incurred. During the years ended June 30, 2025 and 2024, advertising costs totaled \$8,741 and \$5,063, respectively.

#### **Income Taxes**

Under section 501(c)(3) of the Internal Revenue Code, the Association is exempt from taxes on income other than unrelated business income. Unrelated business income results from advertising income. Historically, the costs associated with the unrelated business income have exceeded the revenue generated. Accordingly, no provision for federal and state income taxes is required.

The Association utilizes the accounting requirements associated with uncertainty in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 740, *Income Taxes*. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the positions will be sustained upon examination by the tax authorities. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2025 and 2024, the Association has no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Reclassifications

Certain reclassifications were made to prior year balances to conform with current year presentation.

#### **Subsequent Events**

Management has evaluated subsequent events through the date that the financial statements were available to be issued, August 22, 2025, and determined there were no events that occurred that required disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

#### **Note 3: LIQUIDITY AND FINANCIAL ASSET AVAILABILITY**

The Association maintains its financial assets primarily in cash and cash equivalents to provide liquidity to ensure funds are available as the Association's expenditures come due. The following reflects the Association's financial assets as of the statements of financial position date, reduced by amounts not available for general use within one year of the statements of financial position date because of contractual or donor-imposed restrictions.

| June 30,   | 2025   | 2024   |
|--|--|--|
| Total assets at year end<br>Less non-financial assets  | \$<br><b>4,456,695</b> \$                      | 3,326,418                                      |
| Prepaid expenses Inventory Property and equipment, net Antique Ramblin' Wreck  | (245,926)<br>(15,000)<br>(442,054)<br>(12,500) | (223,626)<br>(20,114)<br>(340,888)<br>(12,500) |
| Financial assets at year end   | 3,741,215                                      | 2,729,290                                      |
| Less those assets not available for general expenditure within one year, due to contractual or donor-imposed restrictions  Donor restricted investments - for scholarships | (1,504,336)                                    | (1,413,498)                                    |
| Financial assets available to meet cash needs for general expenditures within one year   | \$<br><b>2,236,879</b> \$                      | 1,315,792                                      |

The Association is principally supported by the Georgia Tech Foundation, the Georgia Institute of Technology, contributions with and without donor restrictions, and revenue generated from royalties, advertising, sponsorships, events, and tours.

#### **Note 4: ACCOUNTS RECEIVABLE**

Accounts receivable consists of the following:

| June 30,                         | 2025                    | 2024    |
|----------------------------------|-------------------------|---------|
|                                  |                         |         |
| Advertising                      | \$<br><b>69,550</b> \$  | 22,780  |
| Sponsorships                     | 10,167                  | 37,000  |
| Tours                            | 15,545                  | 49,632  |
| Gold & White Gala                | 67,000                  | -       |
| Affiliated organizations         | 51,868                  | 37,480  |
| Other                            | 11,058                  | 52,415  |
|                                  |                         |         |
| Total accounts receivable        | 225,188                 | 199,307 |
| Less allowance for credit losses | (3,000)                 | (3,000) |
|                                  |                         |         |
| Accounts receivable, net         | \$<br><b>222,188</b> \$ | 196,307 |

#### Note 5: INVESTMENTS

Investments in marketable securities consist of the following:

| June 30,   | 2025            | 2024            |
|--|-----------------|-----------------|
| Pooled investments held by Georgia Tech Foundation | \$<br>1,880,353 | \$<br>1,764,260 |
| Total investment in marketable securities          | \$<br>1,880,353 | \$<br>1,764,260 |

#### **Note 6: PROPERTY AND EQUIPMENT**

The components of property and equipment consist of the following at June 30, 2025 and 2024:

|  | Estimated Use | ful |                   |           |
|--|---------------|-----|-------------------|-----------|
|  | Lives (in yea | rs) | 2025              | 2024      |
|  |               |     |                   |           |
| Leasehold improvements                         | 15            | \$  | <b>165,397</b> \$ | 165,397   |
| Equipment                                      | 3 - 5         |     | 287,756           | 259,681   |
| Furniture and fixtures                         | 7             |     | 230,000           | 211,103   |
| Vehicles                                       | 5             |     | 194,166           | 194,166   |
| Software                                       | 5             |     | 60,198            | 60,198    |
|  |               |     |                   |           |
| Total depreciable property and equipment       |               |     | 937,517           | 890,545   |
| Less accumulated depreciation and amortization | n             |     | (632,473)         | (549,657) |
|  |               |     |                   |           |
| Total depreciable property and equipment, net  |               |     | 305,044           | 340,888   |
| Work in progress                               |               |     | 137,010           |           |
|  |               | ·   |                   |           |
| Total property and equipment, net              |               | \$  | <b>442,054</b> \$ | 340,888   |

Depreciation and amortization expense for the years ended June 30, 2025 and 2024 amounted to \$82,816 and \$64,089, respectively.

#### **Note 7: LONG-TERM DEBT**

Long-term debt consists of the following:

| June 30,  |    | 2025             | 2024     |
|---|----|------------------|----------|
| Note payable to a financial institution, monthly payments of \$1,612 including interest of 8.54% per annum, maturity of | ė  | 24.406 ¢         | 40.701   |
| 2027, collateralized by vehicle.  | \$ | <b>24,406</b> \$ | 40,701   |
| Less current portion  |    | (17,709)         | (14,867) |
| Long-term debt, less current portion  | \$ | <b>6,697</b> \$  | 25,834   |

Interest expense related to the note payable was \$2,949 and \$4,240 for the years ended June 30, 2025 and June 30, 2024, respectively.

#### Note 7: LONG-TERM DEBT (Continued)

Maturities of long-term debt subsequent to June 30, 2025, consist of the following:

| For the years ending June 30, |              |
|-------------------------------|--------------|
| 2026                          | \$<br>17,709 |
| 2027                          | 6,697        |
| Total                         | \$<br>24,406 |

#### **Note 8: NET ASSETS**

A summary of net assets with donor restrictions consists of the following:

| June 30,  |    | 2025      | 2024 |           |  |
|---|----|-----------|------|-----------|--|
| Purpose restricted Scholarship endowment                                  | \$ | 1,504,336 | \$   | 1,413,498 |  |
| Scholarship endownlent  | Ą  | 1,304,330 | Ą    | 1,413,496 |  |
| Total net assets with donor restrictions                                  | \$ | 1,504,336 | \$   | 1,413,498 |  |
| A summary of the release of donor restrictions consists of the following: |    |           |      |           |  |
| For the years ended June 30,  |    | 2025      |      | 2024      |  |
| Purpose restricted<br>Scholarships  | \$ | 51,339    | \$   | 48,541    |  |
| Total net assets released from donor restrictions                         | Ś  | 51,339    | \$   | 48,541    |  |

#### **Note 9: REVENUE**

The Association recognizes revenue at a point in time for its royalty revenue, advertising and sponsorship revenue, event fees and tour commissions. Revenue is recognized when performance obligations under the terms of the contracts with customers are satisfied. As of June 30, 2025 and 2024, there are performance obligations to be satisfied of \$1,499,818 and \$111,032, respectively. At June 30, 2025, management expects to recognize \$1,499,818 as revenue during the year ended June 30, 2026. All performance obligations at June 30, 2024, were recognized during the year ended June 30, 2025.

#### **Note 9: REVENUE (Continued)**

#### **Contract Balances**

Contract assets and liabilities related to revenue from contracts with customers consists of the following:

| June 30,   | 2025            | 2024          |
|--|-----------------|---------------|
| Contract assets Accounts receivable, beginning of year Accounts receivable, end of year                                    | \$<br>196,307   | \$<br>324,182 |
|  | \$<br>222,188   | \$<br>196,307 |
| Contract liabilities Performance obligation liabilities, beginning of year Performance obligation liabilities, end of year | \$<br>111,032   | \$<br>123,996 |
|  | \$<br>1,499,818 | \$<br>111,032 |

#### **Note 10: CONTRIBUTIONS OF NON-FINANCIAL ASSETS**

All donated property and equipment were utilized by the Association's program services. There were no donor-imposed restrictions associated with contributed property and equipment.

There were no contributed non-financial assets during the year ended June 30, 2025. The components of donated property and equipment contributed to the Association consist of the following for the year ended June 30, 2024:

| Program services        |              |
|-------------------------|--------------|
| Vehicle                 | \$<br>64,500 |
| Total contributed goods | \$<br>64,500 |

Donated property and equipment was valued at price that would be paid for purchasing a similar vehicle.

#### **Note 11: ENDOWMENTS**

The Association's quasi endowment consists of one individual fund established for scholarships. Its endowment includes only donor-restricted funds. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

## Georgia Tech Alumni Association Notes to Financial Statements

#### **Note 11: ENDOWMENTS (Continued)**

Absent explicit donor stipulations to the contrary, the Board of Trustees of the Association has interpreted the State of Georgia's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds. As a result of this interpretation, the Association retains in perpetuity and classifies as net assets with donor restrictions (1) the original value of gifts donated to the perpetual endowment, (2) the original value of subsequent gifts to the perpetual endowment, and (3) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity are subject to appropriation for expenditure by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Association, and (7) the Association's investment policies.

Investment Return Objectives, Risk Parameters and Strategies. The Association has adopted investment and spending policies, approved by the Board of Trustees, for endowment assets. Those policies attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk.

Endowment assets are managed by the Foundation and combined in the Foundation's investment pool, which is a broadly diversified fund consisting primarily of stocks, bonds, hedge funds, real estate and limited partnerships. The Association expects its endowment assets to achieve a target rate of return of 5% over the consumer price index over a five-year horizon and to outperform the investment policy benchmark over the rolling five-year periods.

Spending Policy. The Association has a policy of appropriating for distribution each year up to 4% of its endowment fund's average fair value of the prior 12 quarters. In establishing this policy, the Association considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, and the possible effects of inflation. This is consistent with the Association's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through new gifts and investment return.

From time to time, certain donor-restricted endowment funds may have fair values that are less than the amount required to be maintained by donors or by law (underwater endowments). The Association has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. The Association had no underwater endowments at June 30, 2025 or 2024.

Endowment net asset composition by type of fund consists of the following:

| June 30,                                | 2025                   | 2024      |
|---|------------------------|-----------|
| Endowment funds with donor restrictions | <b>\$ 1,504,336</b> \$ | 1,413,498 |
| Total endowment funds                   | <b>\$ 1,504,336</b> \$ | 1,413,498 |

#### **Note 11: ENDOWMENTS (Continued)**

Changes in endowment net assets consist of the following for the years ended June 30, 2025 and 2024:

| June 30,                             | 2025                      | 2024      |
|--------------------------------------|---------------------------|-----------|
| Endowment net assets, July 1         | \$<br><b>1,413,498</b> \$ | 1,359,950 |
| Investment income (loss)             | (6,473)                   | (2,839)   |
| Net appreciation (depreciation)      | 148,650                   | 104,928   |
| Amounts appropriated for expenditure | (51,339)                  | (48,541)  |
| Endowment net assets, June 30        | \$<br><b>1,504,336</b> \$ | 1,413,498 |

#### **Note 12: FAIR VALUE MEASUREMENTS**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as:

- Quoted prices for similar assets or liabilities in active markets:
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs, other than quoted prices, that are:
  - observable; or
  - can be corroborated by observable market data.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2025 and 2024.

Pooled Investments: Valued based on net asset value (NAV) per share or unit as a practical expedient as reported by the fund manager, multiplied by the number of shares or units held as of the measurement date. Accordingly, the NAV based investments have been excluded from the fair value hierarchy leveling.

## Georgia Tech Alumni Association Notes to Financial Statements

#### **Note 12: FAIR VALUE MEASUREMENTS (Continued)**

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in different fair value measurements at the reporting date.

Assets and liabilities are measured at fair value on a recurring basis. All investments at June 30, 2025 and 2024 are measured at fair value using the NAV per share and have been excluded from the fair value hierarchy leveling.

#### Changes in Fair Value Levels

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluated the significance of transfer between levels based upon the nature of the financial instrument and size of the transfer relative to total assets. For the years ended June 30, 2025 and 2024, there were no significant transfers in or out of Levels 1, 2 or 3.

#### Fair Value of Investments that Calculate Net Asset Value

The following table summarizes information related to the pooled investments measured at fair value based on NAV per share as of June 30, 2025 and 2024, respectively. The pooled investments are maintained by Georgia Tech Foundation which hold the investments in accordance with a stated set of fund objectives.

|               |                 |             | Redemption    | Redemption |
|---------------|-----------------|-------------|---------------|------------|
|               |                 | Unfunded    | Frequency     | Notice     |
| Year-end      | Fair Value      | Commitments | (if eligible) | Period     |
|               |                 |             |               |            |
| June 30, 2025 | \$<br>1,880,353 | \$ -        | Daily         | None       |
| June 30, 2024 | \$<br>1,764,260 | \$ -        | Daily         | None       |

#### **Note 13: CONCENTRATIONS**

The Association depends heavily on support from the Foundation. The ability of the Foundation to continue its support is indeterminate due to the uncertainty of future resources. Should this support be discontinued, the Association would have to replace this funding from other sources or discontinue certain of its programs. For the years ended, June 30, 2025 and 2024, the Association received approximately 69% and 73%, respectively, of its total revenue and support from the Foundation.

The Association maintains cash deposits with financial institutions at June 30, 2025 and 2024, in excess of federally insured limits of \$416,972 and \$133,546 respectively.

## Georgia Tech Alumni Association Notes to Financial Statements

#### **Note 14: COMMITMENTS**

Previously, the Foundation entered into a service agreement with a company to purchase the rights to new marketing software that includes website management, e-mail marketing, event management, on-line giving, social networking, and data management. In turn, the Association entered into a commitment with the Foundation to pay a portion of the costs associated with the software agreement. During the year ended June 30, 2023, the Foundation renewed the agreement and the commitment was extended through October 31, 2025. The expense incurred by the Association during the years ended June 30, 2025 and 2024 totaled \$55,322 and \$53,711, respectively. There are no remaining future minimum payments required to be paid by the Association as of June 30, 2025.

Previously, the Association entered into an agreement with another company for software and services related to a virtual engagement platform. During the year ended June 30, 2024, the Association renewed the agreement. The effective dates of this agreement are June 7, 2024 through June 6, 2027. The expense incurred by the Association totaled \$75,705 and \$73,879 during the years ended June 30, 2025 and June 30, 2024, respectively. Under the terms of this agreement, the remaining future minimum payments required to be paid by the Association are \$151,410 as of June 30, 2025.

#### **Note 15: RELATED PARTIES**

The Association is an affiliate of the Foundation and the Institute. During the years ended June 30, 2025 and 2024, the Association paid the Foundation \$670,286 and \$393,459, respectively. During the years ended June 30, 2025 and 2024, the Association paid the Institute and the Institute's auxiliary affiliates \$287,678 and \$601,240, respectively. At June 30, 2025 and 2024, the amounts due to affiliated organizations totaled \$31,403 and \$410,807, respectively.

The Association receives support from the Foundation and the Institute. During the years ended June 30, 2025 and 2024, the Association received \$5,774,000 and \$5,773,900, respectively, in unrestricted contributions from the Foundation. The Association received \$878,082 and \$858,327 during the years ended June 30, 2025 and 2024, respectively, in unrestricted contributions from the Institute and the Institute's auxiliary affiliates. At June 30, 2025 and 2024, the amounts due from affiliated organizations totaled \$51,868 and \$37,480, respectively.

#### **Note 16: DEFINED CONTRIBUTION PLAN**

The Association sponsors a 401(k) defined contribution plan (the Plan) that allows eligible participants to contribute a portion of their annual compensation. The Association matches participants' contributions to the Plan up to the first 5% of the individual participant's compensation. In addition, the Association operates under a Safe Harbor plan where the Association contributes an additional 3% of each eligible employee's salary at the end of each calendar year. Total expense for the years ended June 30, 2025 and 2024 was \$283,749 and \$267,889, respectively.